





**WE'RE ON THE
SAME MISSION,
TO PREPARE
AND PROTECT.**

ROBERT NIOA
NIOA GROUP CEO

WATCH VIDEO



WELCOME TO NIOA

FROM THE CEO

NIOA is a family-owned, global firearms, weapons and munitions company. Our operations include NIOA Australia, NIOA New Zealand, the Australian Missile Corporation, Barrett Firearms (USA) and joint venture company, Rheinmetall NIOA Munitions.

Since our early beginnings in regional Queensland, Australia in 1973, we have always been driven by loyalty, trust, serving people and exceeding their expectations. That means delivering world-leading products and technologies for the benefit of our customers wherever they are around the globe.

NIOA is the largest, privately-owned supplier of weapons and munitions to the Australian and New Zealand Defence Forces, law enforcement and commercial markets.

US-based Barrett Firearms, the most recent addition to our group, is the world leader in long-range, large-calibre precision rifle manufacturing, supplying the United States military and more than 75 US Department of State approved countries around the world, as well as law enforcement agencies and sport shooters.

We are a major tenant at the Australian Government-Owned, Contractor Operated (GOCO) munitions facility at Benalla in Victoria, and a joint venture partner in the Rheinmetall NIOA Munitions artillery shell forging plant at Maryborough in Queensland. In 2024, we took up a tenancy at the US Joint Program Executive Office, Armaments & Ammunition (JPEO A&A) at Picatinny Arsenal, New Jersey, providing greater direct integration between US and Australian weapons and munitions Programs.

The Maryborough factory and the Benalla munitions plant will see NIOA play a key role in delivering munitions for the Australian Defence Force and allied nations. Our mission is to support the building of a resilient defence munitions industrial base for the FVEY nations of Australia, the United States of America, New Zealand, the United Kingdom and Canada in order to deter future conflict. If deterrence fails, we will support our defence forces to fight and win.

With a well established footprint in Australia and the United States, we understand the imperative and the urgency to expand AUKUS, FVEYS, FPDA and coalition industrial base production to deliver credible deterrence in the short, medium and long term.

NIOA maintains the global professional relationships and industrial capacity in Australia to support forward deployed coalition troops, improve supply chain resilience in contested logistics environments and contribute to integrated deterrence.

As a family-owned group, we are unique in the crowded sector of traditional defence companies. But it's our outstanding people who make NIOA truly unique. Our people are motivated industry experts and agile thinkers, dedicated to delivering excellence. They are our greatest capability – and always will be.

We're one team, working together for our families, our communities, our countries and our futures. And we're mission ready.



Robert Nioa
NIOA Group CEO



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OUR LEADERSHIP

NIOA GROUP ADVISORY BOARD

Under the leadership of CEO Robert Nioa, the NIOA Group has assembled a distinguished board of highly experienced strategic advisers with broad sector leadership across government, defence, research and development, logistics command, supply management and international policy.

The NIOA Group Advisory Board is chaired by former Australian Defence Minister the Hon. Christopher Pyne and includes former US Under Secretary of Defense for Acquisition and Sustainment, the Hon. Ellen Lord; former Australian Government MP, Senator for Victoria and past Parliamentary Secretary of Defence, the Hon. David Feeney; decorated Australian Army soldier Mark Donaldson VC, and Dr Ken Anderson, former Chief of the Aerospace Division in the Defence Science and Technology Group (DSTG).

Leading US-based defence industry executive Dan Olson, former Vice President and General Manager of Northrop Grumman's Weapon Systems Division, joined the Advisory Board in 2024.

The Board's mission is to assist the NIOA Group executive team, advising on industry trends, providing insights and thought leadership, as well as identifying strategic opportunities to support the broader company objectives.

The NIOA Group Board is dedicated to ensuring the organisation's objectives and behaviours are consistent with its Vision, Purpose and Values.



Hon. Christopher Pyne
Chairman
Former Australian
Defence Minister



Mr Mark Donaldson VC
Australian soldier and
Victoria Cross recipient



Hon. David Feeney
Former Parliamentary
Secretary for Defence



Dr. Ken Anderson
Former Chief of the
Aerospace Division in the
Defence Science and
Technology Group (DSTG)



Hon. Ellen Lord
Former US Under Secretary
of Defense for Acquisition
and Sustainment



Mr Dan Olson
Former VP and GM
Northrop Grumman
Weapon Systems

THE NIOA GROUP

OUR COMPANIES



NIOA – Australia & New Zealand: Delivering a range of firearms, weapons systems and munitions as well as technical support to the Australian and New Zealand Defence Forces and law enforcement agencies. This division also serves customers in the sporting shooting, hunting and primary producer communities through our extensive dealer network in Australia and New Zealand.



Barrett Firearms: Founded in 1982, US-based Barrett Firearms is the world leader in long-range, large-calibre precision rifles, supplying the United States military and more than 75 US Department of State approved countries around the world, as well as law enforcement agencies and sport shooters.

AUSTRALIAN MISSILE
CORPORATION



Australian Missile Corporation: The Australian Missile Corporation is an enterprise partner assisting the Australian Government's Guided Weapons and Explosive Ordnance (GWEO) enterprise.

RHEINMETALL
NIOA MUNITIONS



Rheinmetall NIOA Munitions: In a joint venture with Rheinmetall Waffe Munition of Germany, RNM is manufacturing 155mm artillery shell cases and medium calibre munitions for the Australian Defence Force and allied export markets. Based in Maryborough, Queensland, our new Artillery shell forging plant is the most advanced factory of its kind in the world.



**OUR STAFF
ARE ONE TEAM,
COMMITTED TO
EXCELLENCE**

BEN JAMES
CEO, NIOA AUSTRALIA AND NEW ZEALAND

NIOA AUSTRALIA AND NEW ZEALAND GOVERNMENT AND SPORTING



AUSTRALIA

From its early beginnings in the Australian sports shooting market in 1973, NIOA is now the dominant supplier of firearms, weapons, munitions and technical support to the Australian defence, law enforcement and commercial markets.

We are the largest supplier of non-guided munitions to the Australian Defence Force, delivering Australia's future family of 155mm artillery munitions, the medium calibre munitions for the LAND 400 Rheinmetall Boxer Combat Reconnaissance and Redback Infantry Fighting Vehicle, Australia's mortar capability as well as select munitions for the M1A1 Abrams tank and more than 50 other strategic munitions.

The company is delivering close combat and sniper systems under the lethality element of the Australian Army's LAND 300 Individual Combat Equipment project which aims to modernise or replace ADF dismounted weapon systems.

Our Australian operations include management of a significant portion of the Australian Government-owned munitions manufacturing facility at Benalla in Victoria and delivery of key Defence munitions programs.

As Australia's largest supplier of firearms, optics, ammunition and accessories to Australian sporting shooters, NIOA represents more than 50 international brands such as Federal, Remington, Springfield, Anschutz, Leupold, Bushnell, Colt, Glock, Savage and many more world-renowned suppliers and manufacturers.

NEW ZEALAND

NIOA has had a long-standing presence in New Zealand through its support of the New Zealand Defence Force and New Zealand police, supplying various key weapons systems, tactical equipment and munitions.

In April 2022, the company acquired Auckland-based Sportways Distributors, expanding its operations to bring an enhanced product range to the New Zealand sporting and hunting community.

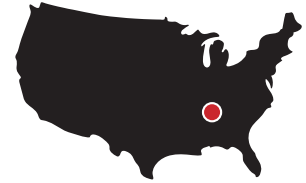




BARRETT FIREARMS

TENNESSEE, USA

LONG-RANGE MANUFACTURING



Barrett Firearms is the world leader in long-range, large-calibre, precision rifle design and manufacturing.

Headquartered in Murfreesboro, Tennessee (USA), Barrett Firearms was acquired by the NIOA Group in 2023.

Barrett Firearms products are used by the United States military and more than 75 US Department of State approved countries around the world, as well as law enforcement agencies and sporting shooters.

The Barrett Quality Management System (QMS) has received the prestigious ISO 9001:2015 certification for the design and manufacture of firearms, ammunition, and accessories, and to provide training for those systems.

The Barrett Firearms story is one of perseverance, passion and ingenuity. Founded in 1982 by Ronnie G. Barrett when he began sketching designs for a shoulder-fired .50 calibre rifle from his dining room table, to working with a local tool and die maker to create parts that didn't even exist at the time.

Within months he had assembled the forerunner of the Model 82 Light Fifty – a rifle that would ultimately transform the industry and be relied upon by militaries around the world for unrivalled precision.





**PREPARING FOR
A NEW ERA OF
AUSTRALIAN DEFENCE
CAPABILITY**



AUSTRALIAN MISSILE CORPORATION

DEVELOPING AUSTRALIAN CAPABILITY

The Australian Missile Corporation is an independently operated enterprise partner to the Australian Government's sovereign Guided Weapons and Explosive Ordnance (GWEO) enterprise.

Working alongside strategic industry partners Lockheed Martin Australia, Raytheon Australia and Aurecon, the AMC is assisting the establishment of a domestic GWEO manufacturing industry to ensure a resilient supply of weapons for the Australian Defence Force.

With a collaboration platform of more than 350 participants from the defence, innovation, academia and government sectors covering all required capabilities, the AMC is well-placed to support the ADF and the strategic industry partners to achieve the enterprise's goals, with specific plans for:

- Delivering whole-of-nation GWEO capability enhancements beyond manufacturing, but also inventory lifecycle management and distribution, maintenance and repair, research and development, test and evaluation, education and training, and demilitarisation.
- Enhancing self-reliance, capacity, and supply chain resilience of the ADF's GWEO inventory.
- Managing risk to Defence to achieve sovereign outcomes and value for money.
- Maximising lethal capability from Australia's current missile stocks.
- Realising domestic capacity of critical weapon technologies, such as hypersonics.

As a trusted Defence enterprise partner, the AMC is working closely with government and industry to ensure an Australian-focused, defence capability is mobilised and ready to support the national interests of Australia and its allies.



RHEINMETALL NIOA MUNITIONS

MARYBOROUGH, QUEENSLAND



Rheinmetall NIOA Munitions (RNM) is a joint venture between Rheinmetall Waffe Munition GmbH (RWM) and NIOA. RNM has constructed and commissioned a greenfield munitions facility to forge and finish large calibre projectile shells for 155mm artillery munitions and metal parts for other munition-related products, such as mortar shell bodies and large calibre naval ammunition.

The Maryborough plant is the most modern of its type in the world, with the manufacturing capability to perform high tonnage forging operations, precision machining, nosing, heat-treating, welding, phosphating and painting, as well as extensive quality control and assurance, including destructive and non-destructive testing.

Creating more than 100 new jobs, the RNM facility will elevate Maryborough as a centre of military manufacturing excellence.

RNM has also invested in medium calibre ammunition manufacturing capability within the NIOA tenancy at the government owned Benalla munitions facility in regional Victoria, focused on delivering products to domestic and global export markets.

The medium calibre ammunition program has significant potential for export of product to the US for the Joint Strike Fighter program and other aircraft and maritime ammunition into Southeast Asia.





BENALLA, VICTORIA

STRATEGIC MUNITIONS MANUFACTURING



As a strategic munitions partner under the Munitions Manufacturing Arrangement (MMA), NIOA has a long-term tenancy at the Australian government owned, contractor operated (GOCO) munitions plant in Benalla, Victoria.

NIOA's tenancy houses the Australian Defence Force's domestic production facilities for primary energetics, pyrotechnics, medium calibre, mortar and tank ammunition, hand grenades, fuzes, primers and munitions laboratory and test facilities.

NIOA is working closely with the Guided Weapons and Explosive Ordnance (GWEO) Group and the Australian Defence Force, to improve ADF supply chain surety and build a more robust, resilient, and dynamic modernised Defence industrial ecosystem.

In November 2023, NIOA signed a strategic agreement with US-based Aerojet Rocketdyne, an L3 Harris Technologies Company, to explore options to establish a sustainable and contemporary solid rocket motor manufacturing capability in Australia which may include expansion of the Benalla facility.

NIOA has partnered with Rheinmetall Waffe Munition to establish local manufacture of Australian Defence Force 30mm ammunition for the Boxer Combat Reconnaissance Vehicle (CRV) Fleet. NIOA has also partnered with Northrop Grumman to recapitalise 120mm tank ammunition for the Australian Army's M1A1 Abrams tank fleet.

NIOA hopes to support up to 100 jobs at Benalla when production facilities are fully operational.







LAND 300 INDIVIDUAL COMBAT EQUIPMENT LETHALITY

NIOA is delivering next generation weapon systems under the Australian Defence Force's LAND 300 Lethality project.

This element of the project will deliver sniper and close combat capabilities to ensure ADF ground combatants maintain a capability advantage over potential adversaries to beyond 2030.

The mission systems include:

- Anti-Materiel Sniper Capability
- Long-Range Sniper Capability
- Sniper Surveillance Capability
- Sidearm Weapon System
- Hand-To-Hand Fighting Weapon System
- Personal Defence Weapon System
- Assault Breaching System

This mission systems-approach will deliver a range of fully integrated weapon platforms, ammunition, night vision, surveillance, optics, range-finding devices, and other ancillaries.

NIOA will acquire the selected weapon systems, deliver supporting services for verification and validation, certification and introduction into service, and provide through life support.



MMC

MAJOR MUNITIONS CONTRACT

The Major Munitions Contract (MMC) is a long-term framework for the sustainment of munitions and supporting services, supplying more than 70 munition types from different manufacturers to the Australian Defence Force.

Rheinmetall Waffe Munition, Northrop Grumman, Vista, Swiss P Defence and Winchester are key NIOA supply partners under the MMC.

The MMC was established as a five-year, flexible munitions supply contract, and extended for a further five years in 2023, with an option to extend munitions supply for a further five years.

The arrangement provides long term stability and visibility of supply to the Australian Defence Force.

Products currently listed on the MMC include small calibre ammunition, 40mm products, 120mm tank ammunition, aircraft decoy flares, smoke ammunition and 30mm ammunition. The MMC also provides support services including specification compliance, engineering and technical investigations, and provision and generation of technical data.

NIOA's partnership with Defence continues to deliver against key MMC objectives including improving value for money, reducing transactional costs associated with munitions supply arrangements, consolidating supply arrangements and modernising selected ADF munitions.



LAND 17-1C.2

FUTURE ARTILLERY AMMUNITION

NIOA is supplying a suite of advanced 155mm munitions to the Australian Defence Force under the LAND 17-1C.2 Future Artillery Ammunition program.

In 2017, NIOA succeeded in teaming with JUNGHANS Microtec GmbH, Nitrochemie Aschau GmbH and Rheinmetall Denel Munition to win the contract to deliver the Assegai Future Artillery Ammunition.

The Assegai fleet includes conventional boat tail and base bleed, Insensitive Munition High Explosive (IHE), IHE Pre-Fragmented (PFF), screening smoke, illumination (infrared and visual) and Extended Range Velocity Enhance (V-LAP), practice and inert projectiles.

The ammunition was selected due to its increased lethality, range and coverage options and improved insensitivity, allowing for more efficient missions and decreased risk to soldiers during storage and transport of ammunition.

The program was the catalyst to re-establish a national forging capability for in-service artillery ammunition through the construction of the joint venture Rheinmetall NIOA Munitions (RNM) shell forging factory in Maryborough, Queensland.

As well as providing ammunition options and solutions alongside its partners, NIOA also provides subject matter expert support, engineering and technical artefacts for the requested ammunition options and solutions.



A photograph of three men in a control room or technical environment. They are all wearing large black headsets with red accents. The man in the foreground is seated at a desk, looking at a Dell laptop. Two other men stand behind him, looking on. The room is filled with technical equipment, including monitors and cables. A semi-transparent white box with text is overlaid on the right side of the image.

OUR PEOPLE
OUR CAPABILITY



www.nioa.com.au